

Name: _____

Date: _____

organizing, staffing and Directing

I G S R G S I K P S Q D B E K F J Q T Y U Y G P
K N V R X K E A E H Z V N X D G E H M W V R C I
S U O W N B S B T V Y B T H W C X V E Y P O G I
T P S I A H V D V Y M T J T K Z Z K F U E A N Z
W L O H T Z T L E C C Q M A F Y O P D P Z X I Y
U J G G H A C L N E N R B U P V M V N V G M S D
T Z U U A M Z Z R Y N D C L J M K S B F H P I S
G E E O F O Y I Z K R L O G B O E K W I U W T X
C M A R P G L U N B G Q A K I A I S A K I S R F
L K K H U W I I A A C Z U C S P S B P V Q V E B
P L N T B M V P N U G W C H I R X E Z K E I V I
C C Y W E G U K C K X R Z D E G R I H M M B D M
M S B O X M R W Z Y I S O M R S O A D Y M J A X
E A X L T O S Y O P Y N O X O W W L N P L N R M
J R P L K T E P K O D T G N I E I G O N B G F B
F U I O S I H Q T O S G A P I R W W J I X M S L
G Y N F F V E V K U Q L B Q I U T P O O S L D K
N B U F O A F W C K I V B M B N F A H Z T Y W O
S G C P C T Q C M T W P E O C Q Y Q M A Y L H R
D C N H Q I Y G Y T I G R Z V H K U I P F C R P
T K B F O O L T L L S L O R T N O C F O N A P S
Z U X O V N E U Z W G P V Z T V D T U E T Z K S
E T H C X S P S S Q W M W Y X R U C U Z X P O Z
B A V P T A D H O C T A S K F O R C E S B T V C

physiological needs

matrix organization

personality test

adhoc taskforces

span of control

follow through

advertising

linking pin

motivation

customers