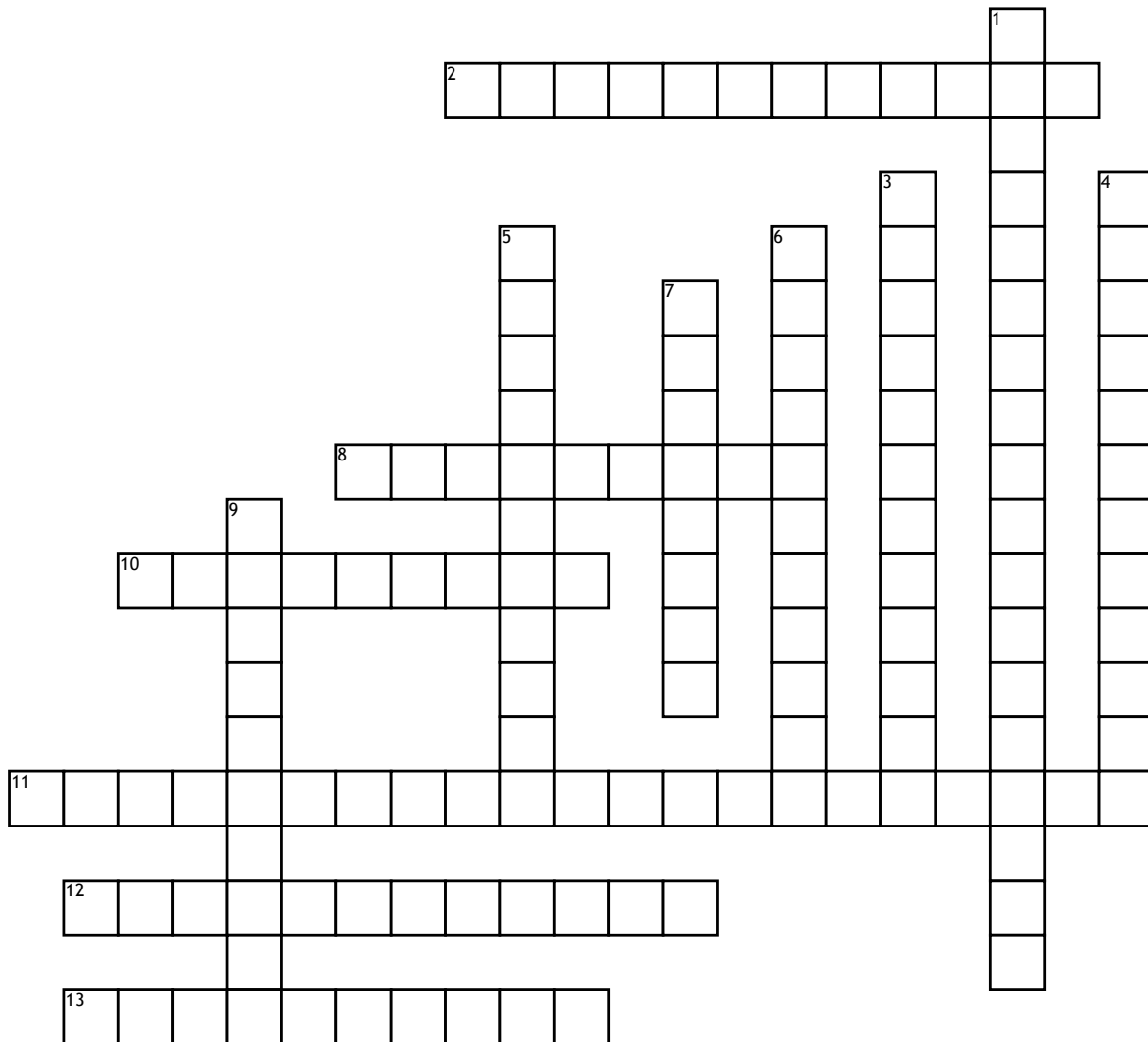


Name: _____

chapter 9



Across

- 2. Substage of the acquaintance stage of relational development in which interaction is routine and basic information is shared
- 8. Type of rewards and costs that are associated with a relationship at the present moment
- 10. Physical nearness to another that promotes connection and thus attraction
- 11. Movement of a relationship from one stage to another, either toward or away from greater intimacy

- 12. Specific event or interaction associated with a positive or negative change in a relationship
- 13. Type of rewards and costs that an individual assumes will occur, based on projection and prediction

Down

- 1. Needs that match; each partner contributes something to the relationship that the other partner needs
- 3. Connection established when one person communicates with another

- 4. The reciprocal nature of self-disclosure
- 5. Type of tension created by conflicting desires in a relationship
- 6. Type of relationship in which both partners behave towards power in the same way
- 7. Type of relationship in which power shifts back and forth between the partners depending on the situation
- 9. The quality of being skilled, intelligent, charismatic, and credible