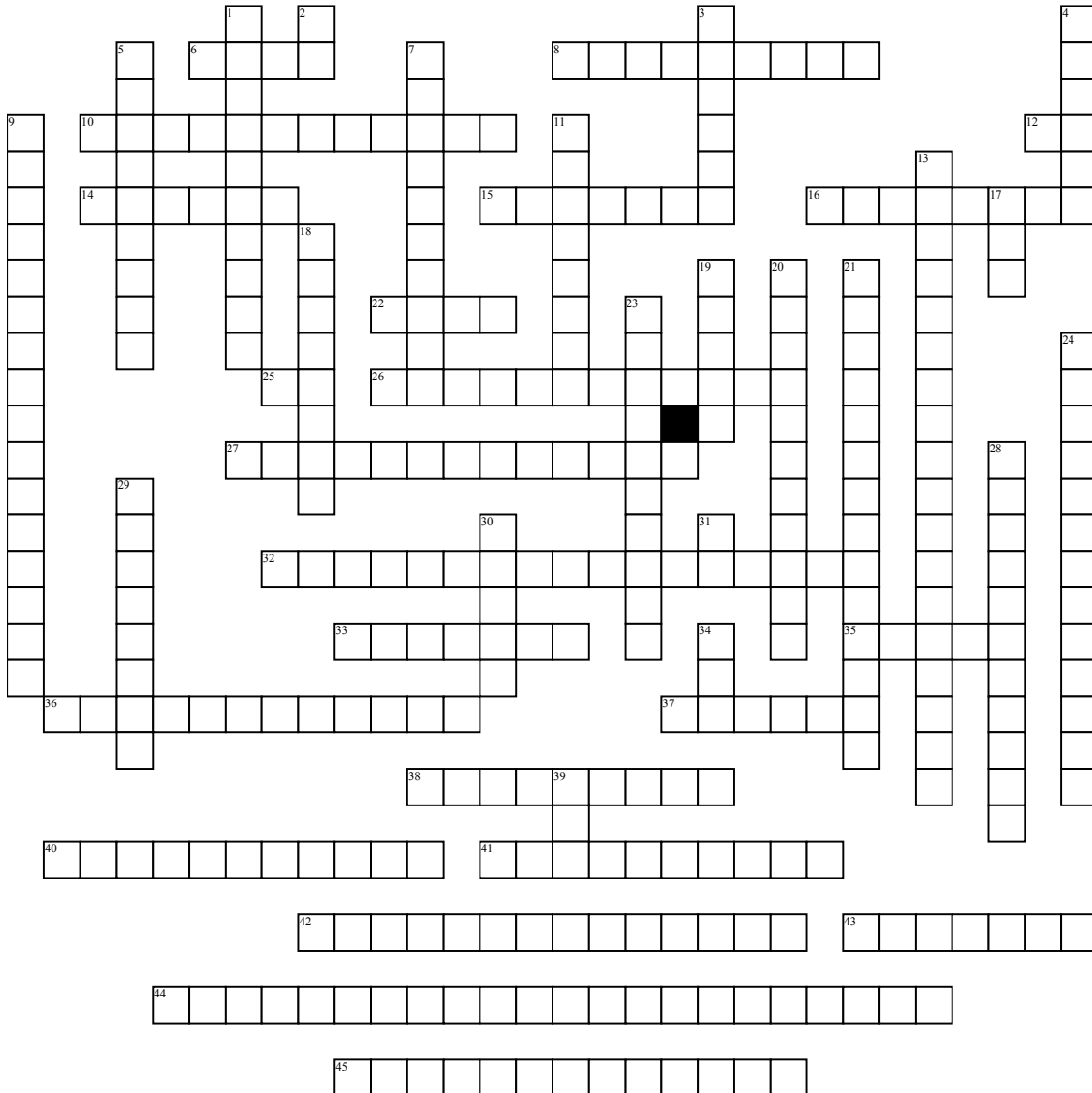


Name: _____

Vocabulary week 7



Across

- 6. an international association of high school and college students and teachers of marketing, management and entrepreneurship in business, finance, hospitality, and marketing sales and service
- 8. the action or business of promoting and selling products or services, including advertising
- 10. a person who starts and runs their own business
- 12. acronym for Master of Arts.
- 14. a long term and enjoyable journey that can change your life
- 15. a person who has control or direction of an institution, business, etc., or of a part, division, or phase of it.
- 16. related to cooking
- 22. a type of financial aid available to students and parents.
- 25. Acronym for Bachelor of Science
- 26. following an occupation as a means of livelihood or for gain.
- 27. a group of employers which require similar skills from their employees
- 32. makes it possible for students to apply to any of the 456 participating schools
- 33. to cultivate people who can be helpful to one professionally, especially in finding employment or moving to a higher position
- 35. acronym for Free Application for Federal Student Aid
- 36. a course you are required to take before you can enroll in another course
- 37. brief written account of personal, educational, and professional qualifications and experience, as that prepared by an applicant for a job

- 38. a program that allows students to work part time during the school year as part of their financial aid package
- 40. typically a package of five or six courses, for credit or not, taken over three to eighteen months. Some cost a few thousand dollars, others much more.
- 41. any official or formal program to provide practical experience for beginners in an occupation or profession
- 42. a person who works for another to learn a specific skill or trade.
- 43. a person engaged in short - term work that requires bodily strength, or manual effort
- 44. communication that does not involve words
- 45. sometimes called "soft skills" these attributes help individuals gain and stay employed.

Down

- 1. people who have worked with you, or you have worked for, and would recommend you to another employer
- 2. acronym for Bachelor of Arts
- 3. any official or formal program to provide practical experience for beginners in an occupation or profession
- 4. a fixed regular payment
- 5. must be done, no exceptions
- 7. credit given for attending one lecture hour of class each week for 15 weeks or the equivalent.
- 9. sometimes called junior college or city college they are primarily two - year institutions granting certificates and A.A. degrees
- 11. extra resources the employer provides a salaried employee, typically includes medical insurance and payments toward retirement

- 13. the area of the college that works with the students on using grants and loans to pay for college
- 17. Test covers English, math, reading and science
- 18. a group of businesses offering similar products or services
- 19. money from state or federal government for the purposes of attending college
- 20. academic records, personal essays, letters of recommendation, extracurriculars, SAT or ACT test scores
- 21. the cost of classes, labs and miscellaneous fees like a student activity fee or a health services fee
- 23. a school that includes many different schools and has grad students
- 24. any education after high school
- 28. money given to a student for the purposes of paying for college.
- 29. a person who designs, builds, or maintains engines, machines, or public works.
- 30. the field of study a student concentrates on
- 31. acronym for Associate of Arts a degree which can be earned at most two - year colleges
- 34. acronym for Career and Technical Education
- 39. Test covers verbal, writing and math skills