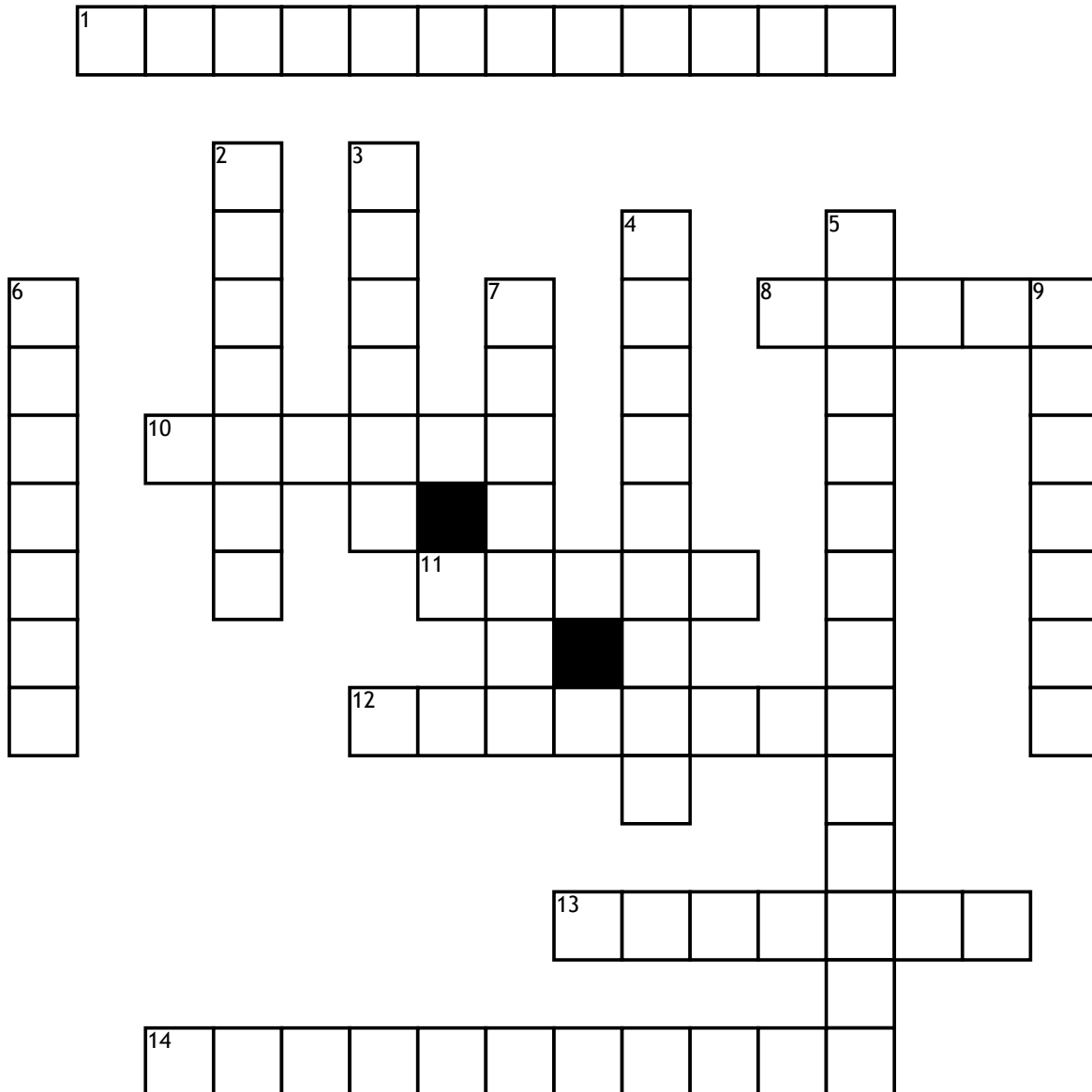


# Steps of the Selling Process



## Across

1. the state of being connected

8. necessary to live

10. be a means of obtaining (something) through exchange or payment.

11. not necessary to have; luxuries

12. person buying something

13. give or hand over (something) in exchange for money

14. individual who sells goods and services

## Down

2. something that is made or grown to be sold or used

3. obtain a financial advantage or benefit

4. challenging or disagreeing with something

5. showing customer how product works

6. End of sale

7. transmit information or instructions by means of a gesture

9. meet the expectations, needs, or desires of someone