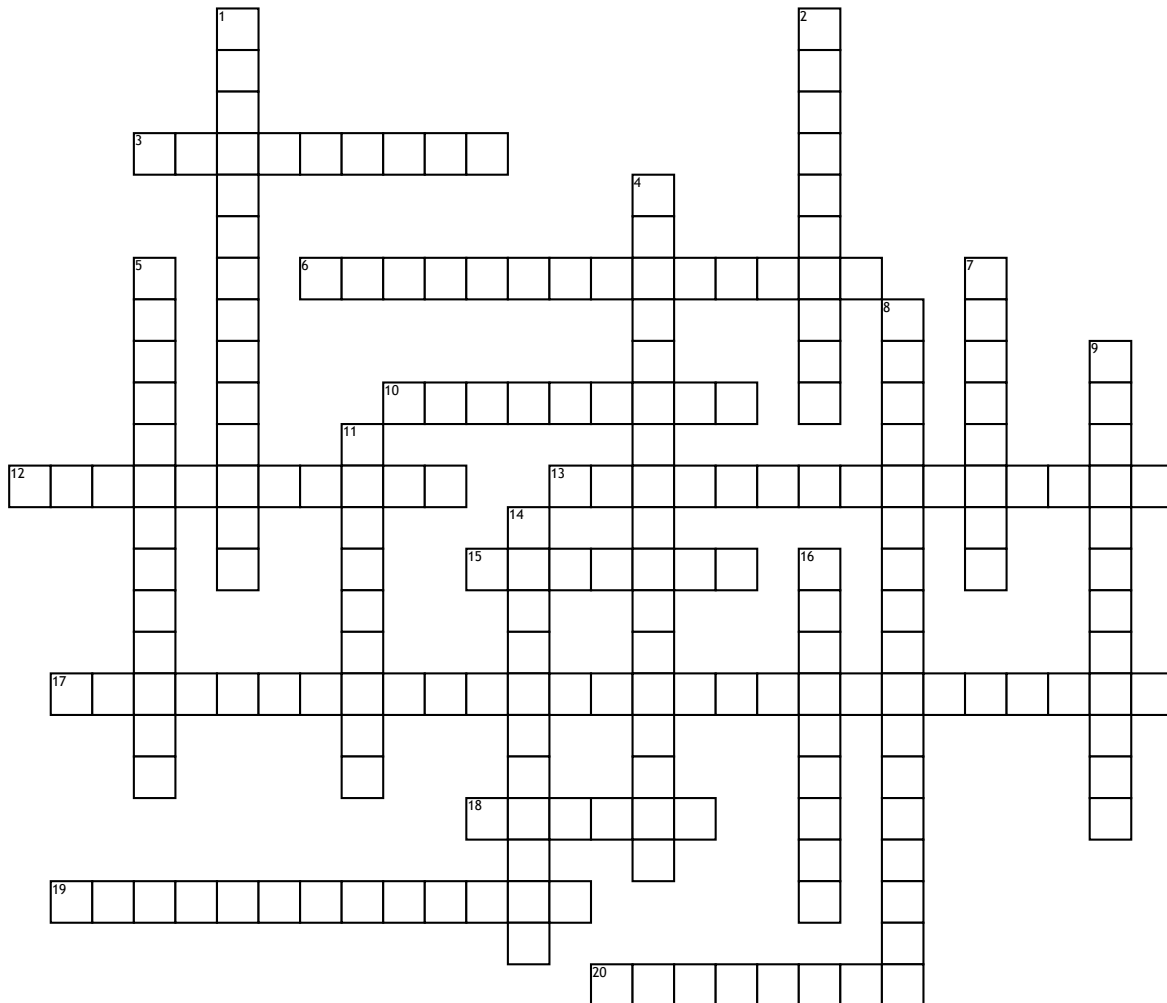


Socializing Psychology



Across

3. The group agreement of the behavior of another.
6. Second developmental stage in Piaget's theory; begin to think symbolically, egocentric thinking (inability to see from another's perspective).
10. Fast, instinctive, emotional type of thinking.
12. Attribution criteria that asks "Does the individual usually behave this way?"
13. Attribution criteria that states only this person acts this way.
15. An experiment that studied the effects of authority figures and committing immoral acts in the presence of one.
17. When explaining someone else's behavior, it is common to overemphasize their internal attribution rather than their external attribution.

18. Last developmental stage in Piaget's theory; Abstract thought and hypothetical ideas emerges, Ethics, politics, social/moral issues explored.

19. Systematic error in thinking that affects the decisions and judgments that people make.

20. A definitive criteria by which attributions take shape.

Down

1. Experiment that studied the perceived power when given the roles "prisoner" and "guard".

2. Psychologist responsible for developmental stages much like Freud's psychosexual stages.

4. Theory that says that people are more likely to attribute situational factors on their failures and vice versa with their successes.

5. Behavior based on internal characteristics.

7. Third developmental stage in Piaget's theory; logical thinking emerges, begin to understand the concept of conservation.

8. Tries to explain how people make judgments about the causes of other people's behavior.

9. First developmental stage in Piaget's theory; learning about the world through movements and sensations, object permanence.

11. Persuasion and attitude change.

14. Behavior based on external factors.

16. Slower, more deliberate thinking and decision making, more logical.