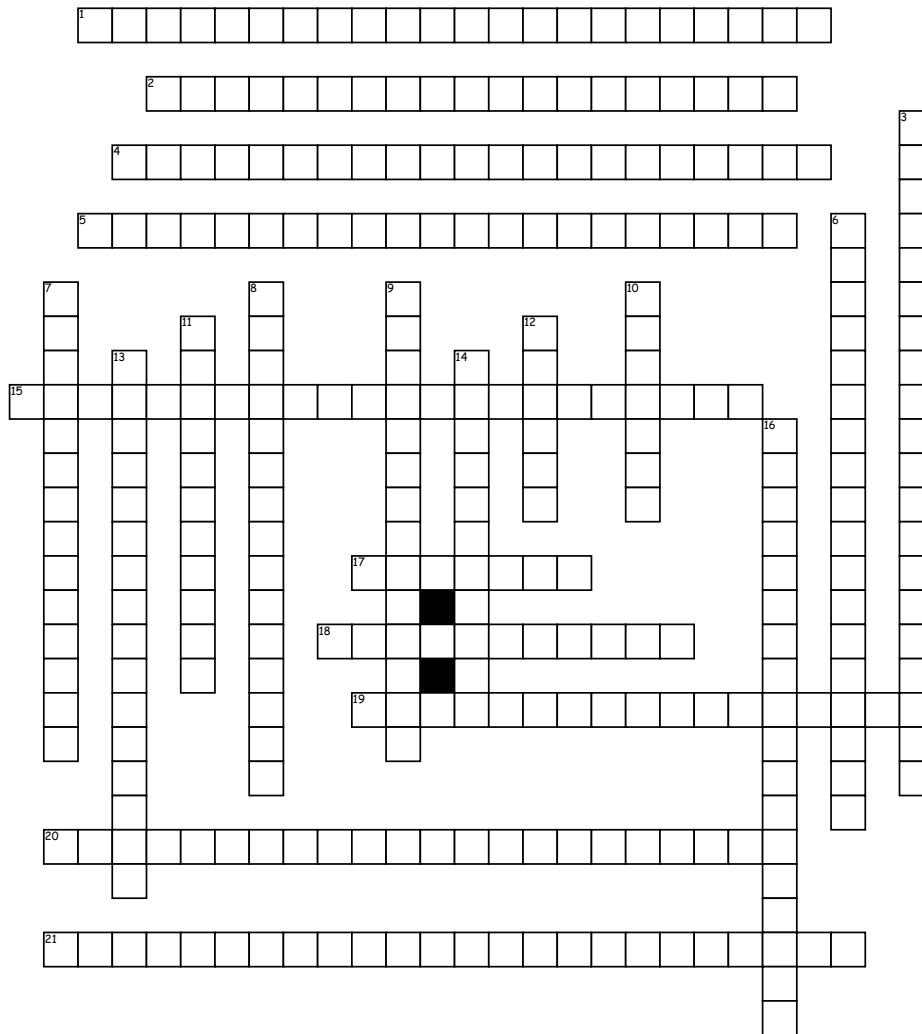


Social Influence- How do others affect you? Part 2



Across

- 1. a culture that emphasises independence, autonomy and individuality
- 2. behaviour that is unhelpful, destructive and aggressive
- 4. a culture that emphasises group membership, interdependence and cooperation
- 5. when the behaviour of participants changes because they derive cues from the experimenter about the nature of the study and conform to those expectations
- 15. when we feel we have personal control over our own behaviour
- 17. a group of people in a community
- 18. negative attitudes, prejudice or discrimination against jews

- 19. participants are unaware that they are being observed
 - 20. when we feel that factors external to us control our behaviour
 - 21. a type of personality that is respectful of authority, right-wing in attitude and rigid in beliefs
- Down**
- 3. when we start something we feel compelled to finish it
 - 6. behaviour that is seen as helpful, kind, co-operative and peaceful
 - 7. when we comply with the orders of an authority figure without question; this tends to be associated with a negative outcome
 - 8. a procedure staged in a naturalistic environment

- 9. the extent to which we believe we have control over our behaviour/life
- 10. a set of traditions, beliefs and values shared by a group of people
- 11. a researcher or other person who is acting in a study but does not know what the study is about
- 12. a questionnaire designed to identify authoritarian personalities or traits
- 13. the extent to which the results of a study represent the whole population, not just the sample used
- 14. a social problem or conflict that affects a community of people
- 16. the extent to which the findings still explain the behaviour in different situations

Word Bank

- | | | | |
|---------------------------|---------------------------|---------------------|-------------------------|
| external locus of control | confederate | field experiment | F scale |
| momentum of compliance | social issue | antisemitic | blind obedience |
| culture | locus of control | covert observation | antisocial behaviour |
| internal locus of control | generalisability | prosocial behaviour | society |
| collectivistic culture | authoritarian personality | ecological validity | individualistic culture |
| demand characteristics | | | |