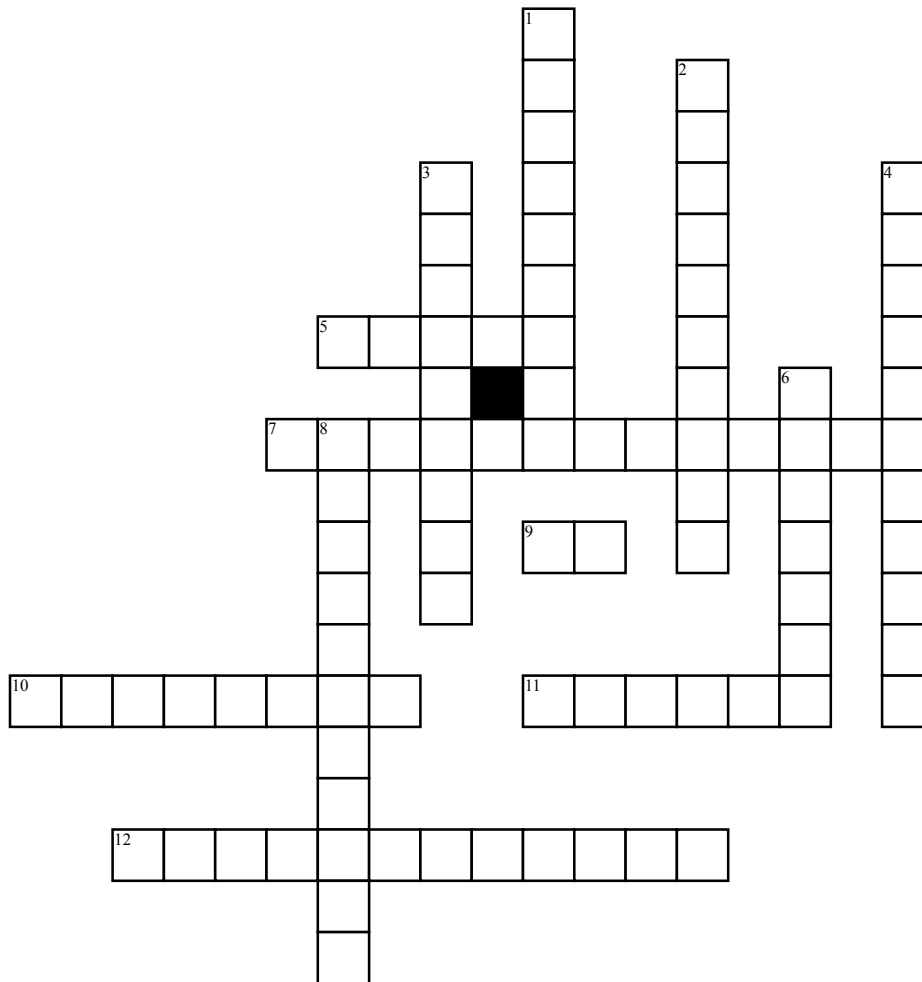


Name: _____

Russian Negotiations Crossword



Across

5. What drink do Russians like to drink between meetings?
7. What is the term called when a person's power to make decisions and agree on final position is limited?
9. What kind of Russian social network do they want you to be involved in?
10. Russians are very particular about what personal item?

11. How many minutes will Russians show up before a negotiations meeting?

12. The Russian companies use mainly what structure?

Down

1. Russians perceive negotiation as?
2. What kind of approach will you sometimes encounter in negotiations with Russians?

3. The use of a what person do Russians use to negotiate?

4. Exchanging what is an excellent way to build relationships with Russians?

6. What word in the Russian language means that the other side loses or leaves the game?

8. The expression of coordinating many different people in large organisation?

Word Bank

Thirty

Hierarchical

Aggressive

Middleman

Herdingcats

Clothing

cheese-slicing

Vodka

Photographs

Victory

VK

Powergame