

Name: \_\_\_\_\_

Date: \_\_\_\_\_

# Retailing

Q D Q S D O O G F O N O I T U B I R T S I D D V  
S P I H S R U E N E R P E R T N E D I R E Y U B  
D T H O Z J V A G E J T K S T E Y E K N F D Q S  
B H O V M R E G I A A N O P T P C P C B V K C W  
E P O C E E V W I T G M R J Q S S I L L Q E B F  
Y F S K K I L D S O O O L O P V V N R E F O S D  
A Z O Z Q D B E O N M I M P I X F M I P N W I T  
K P L A C E L D E O A J M O A V O F W O A S M Z  
V O E F C A S Y T R I S R A Z R I O I F T L Y U  
S X P Z E Q M I M M G E J H N X T T D R I C G Y  
C M R R B E O N V A D N F A E A A N I R G G A O  
O C O U L N N Y S A N J I D D R G B E O T R D S  
L F P G L Q F T E E J A C L O V U E B R X R R O  
D J R J H G R L R V L O G P I T E I R S S E N H  
C R I U D H S J L E S L R E I A K R M Y L H X G  
A O E B W S O R O T P O E O M C T J T I D J I C  
L U T L O D A I S G C R N R R E F E A I M V Y P  
L Z O L S Q M B S Y I Y E L D R N T R Q S P G W  
I F R A I R R I I I P G H N F N E T Z O Z I F I  
N H S E G P W I E Z S R B G E R B W B Z B D N A  
G R H O D E W T Z P F T O M O U G A H O A L E G  
R Z I F W E N V G Q Z N X F N Y R T A W L K Z B  
M S P C H P M T D T Y L X F I S T N K V E D V X  
G B W M M I D D L E M A N I X T J K W S T G T Q

distribution of goods  
cold calling  
Corporation  
Fixed cost  
Retailer  
Seller  
agent  
loss

sole proprietorship  
distribution  
loss leader  
promotion  
manager  
stock  
goods

entrepreneurship  
real estate  
advertising  
middleman  
invest  
money  
Price

Entrepreneur  
Partnership  
management  
Retailing  
profit  
place  
Buyer