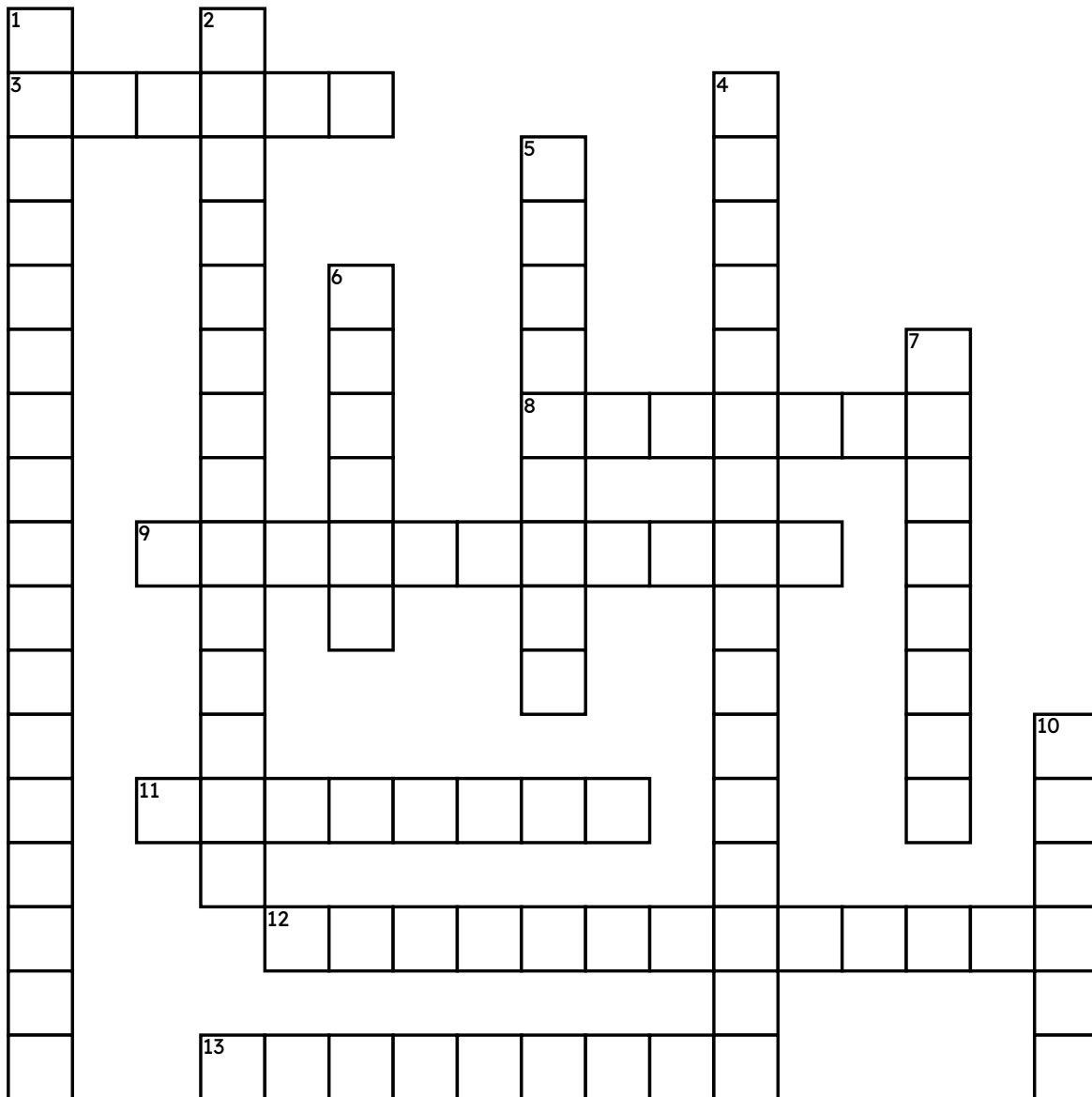


Motivational theory



Across

3. 'Respect and admiration' - What is being defined?

8. Which factor would pay be considered as?

9. What is an example of Herzberg's management theory in a real business?

11. What happens to productivity levels and profits if motivation increases?

12. What type of need is at the bottom (most basic need) of the 'hierarchy of needs'?

13. What factor would job satisfaction be considered as?

Down

1. What is at the top (hardest to achieve) of the 'hierarchy of needs'?

2. What did Mayo recommend for employees to get involved with to improve motivation?

4. What is an example of Taylor's management theory in real business?

5. What was the name of the experiments that Mayo performed?

6. Which motivational theorist created the 'hierarchy of needs'?

7. Who created the 'twin factor' theory?

10. Which motivational theorist is related to scientific management?