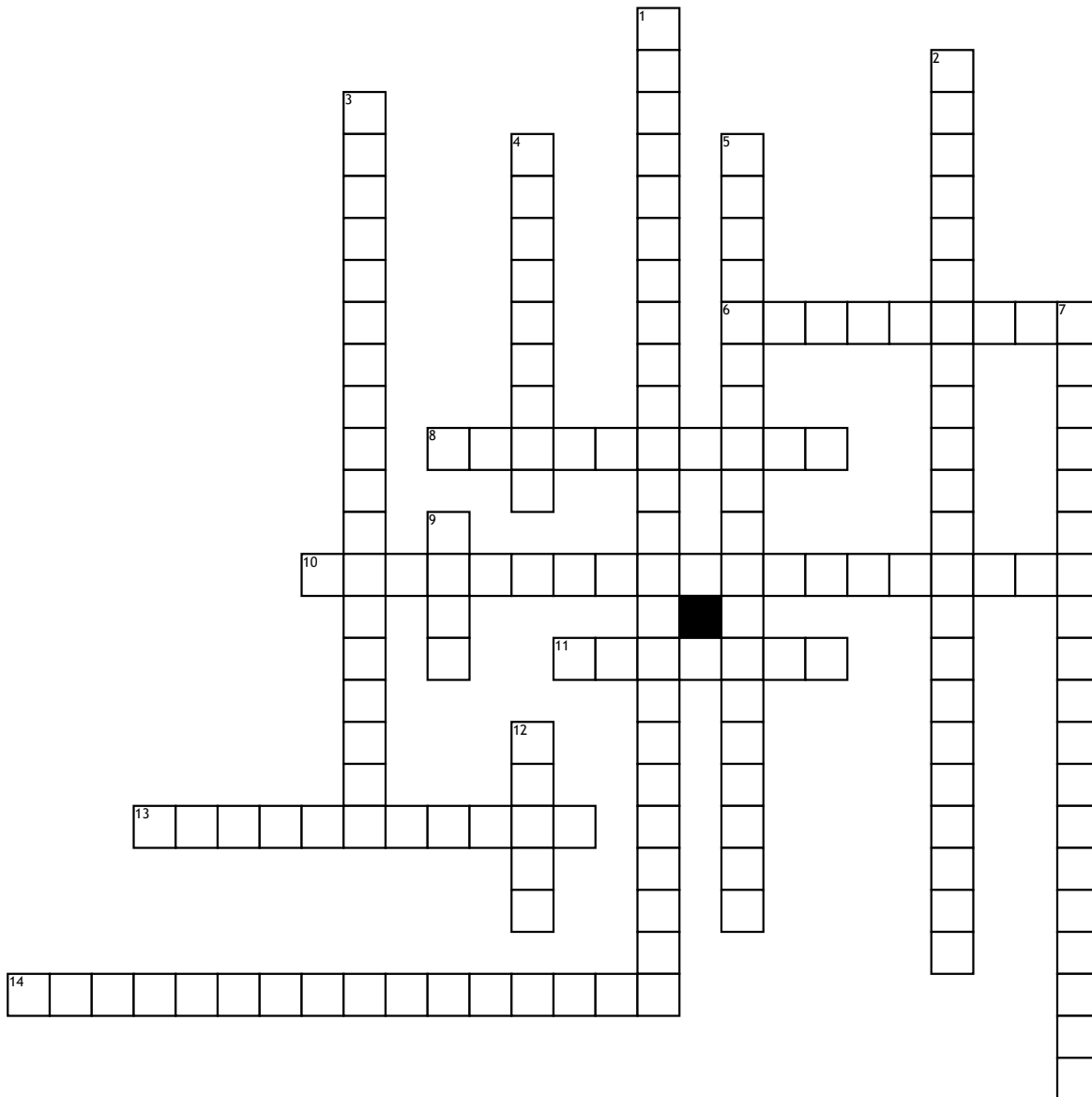


Motivation and Emotion



Across

6. An external stimulus, reinforcer, or reward that motivates behavior

8. Internal state that activate behavior and directs it toward a goal

10. Part of the hypothalamus that produces hunger signals

11. A set if comples reactions to stimuli involving subjective feelings, physiological arousal, and observable behavior

13. The tendency of all organisms to correct imbalances and deviations from their normal state

14. Biological drives that must be satisfied to maintain life

Down

1. Part of the hypothalamus that can cause one to stop eating

2. The pursuit whatever is required for the realization of one's unique potential

3. The urge to belong and to give and receive love, and acquire esteem

4. Tendencies that determine behavior

5. Engaging in activities because they are personally rewarding or because they fulfill our beliefs and expectations

7. Engaging in activities that either reduce biological needs or help us obtain external incentives

9. Biological or psychological requirement of an organism

12. A state of tension produced by a need that motivates an organism toward a goal