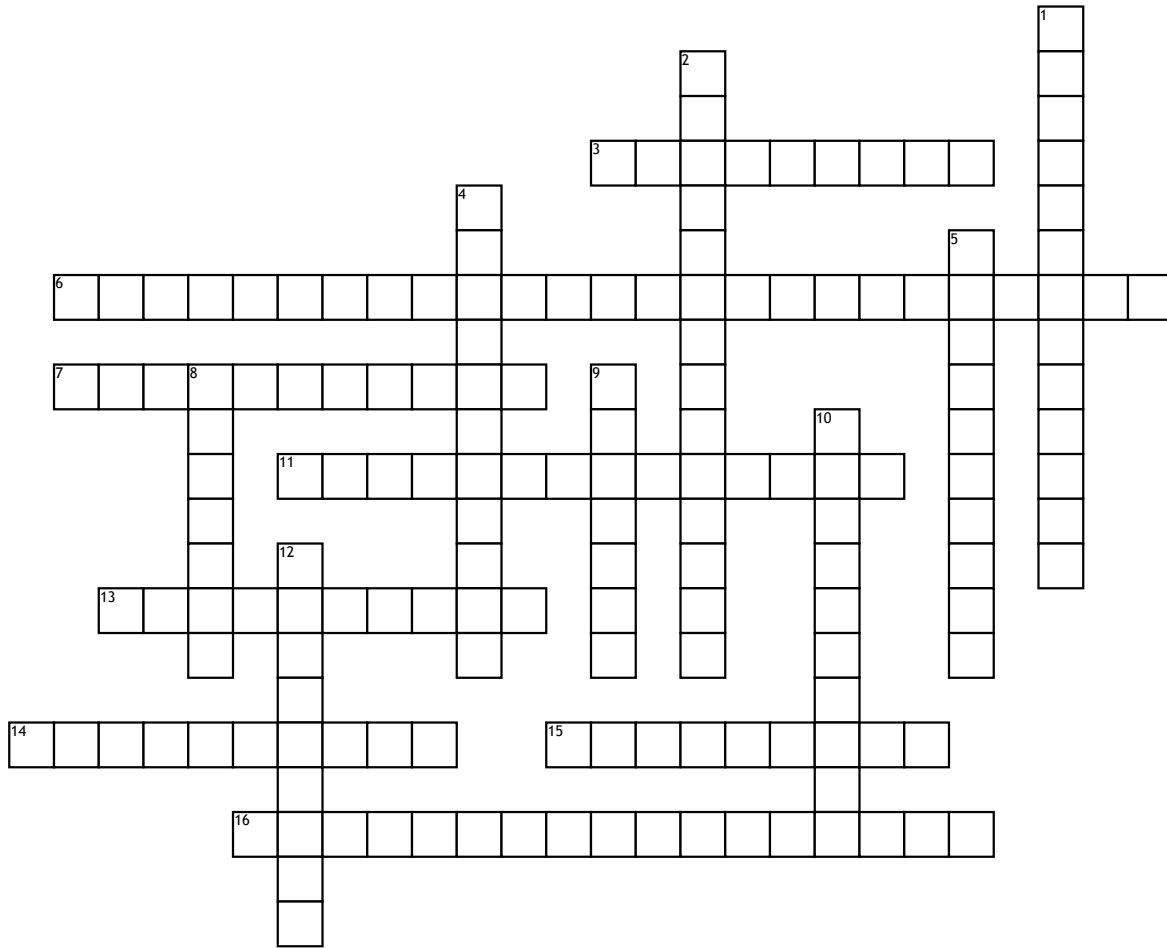


Management Process



Across

3. Manager involved in human resource planning, recruiting and selection, training and development, designing compensation and benefit systems, formulating performance appraisal systems.

6. Setting an organization's goals and selecting a course of action from a set of alternatives to achieve them.

7. The relatively small group of executives who manage the organisations overall goals, strategy, and operating policies

11. Largest group of managers in organizations who are primarily responsible for implementing the policies and plans of top managers. They supervise and coordinate the activities of lower-level managers

13. Type of manager who is concerned with creating and managing the systems that create organization's products and services.

14. One word to describe operating in such a way that resources are not wasted

15. Type of manager who deal primarily with an organization's financial resources.

16. Managers who supervise and coordinate the activities of operating employees.

Down

1. One word to describe doing the right things in the right way at the right times

2. Managers who are generalists who are familiar with all functional areas of management and who are not associated with any particular management specialty.

4. Monitoring organizational progress towards goals.

5. Decision Making, Leading, Organising, and Controlling

8. A Decision maker, Organiser, Leader and Controller

9. The set of processes used to get organizational members to work together to advance the interests of the organization.

10. Determining how activities and resources are grouped.

12. Type of manager who work in areas related to getting consumers and clients to buy the organization's products or services.