

Name: \_\_\_\_\_

# Management

X H M G C M K L O Q S G V Z I A W A T B P S K B  
U Z E P I H J O I A S R N U N A J M E M U U N E  
T I T B G G D Q F Y E O K C S V W Y F Z A S P D  
E Q N I V N D B L J C N C U T D R V Z G A W J X  
E S I M A B E P V G X T O J O J I Y Q Z L W T M  
E P T O F W U W G P E Q T J C W T G V G K H J F  
D P P A X Z N P X R F C S F K Q E N I F C D E Z  
X N D A G S I S P E C C F Y F F O Y C L Z N J N  
X P E Q T F T E E P P L O I L J F U F Y Y N P D  
S Q K D M A N W T R R Y T I V S F F W B B A Z B  
O D C G A Q O R J I A R U R E L L E S W O L S R  
L N O E R B C X G C S V O Y F C Z J Y Y Y Q I E  
D A T C K D S Y T E E Q P R T S A C E R O F N D  
O M R W D I I M L S A L V R O N V C Q R Y Q D U  
U E E I O E D B H T S L R L O S L H Q F W J H C  
T D V C W G G V C O O O E Y G L A N N O L F D E  
Q H O P N C Z A L C N E T A D Y R I P X E K W T  
E B L B U O P D S K A W Z N A T F Q Y G Z W K H  
G S H Q K T M N C H L B V I S M D R B Q A O W E  
S L E V E L K C O T S R O T I N O M X S W C U P  
R M W U Y R O T N E V N I N A E K A T I I O H R  
P J U B Z F D R N M L S Y A S O X E C M Q O P I  
U X E V E D O C U K S O T B B U V G C Q Q L Y C  
Q O S V R E O R D E R P O I N T S E A U A L U E

monitor stock levels  
reorder points  
discontinued  
overtocked  
mark down  
seasonal  
Demand

take an inventory  
reprice stock  
slow seller  
in stock f  
sold out  
forecast

reduce the price  
out of stock  
expiry date  
write off  
SKU code  
Excess