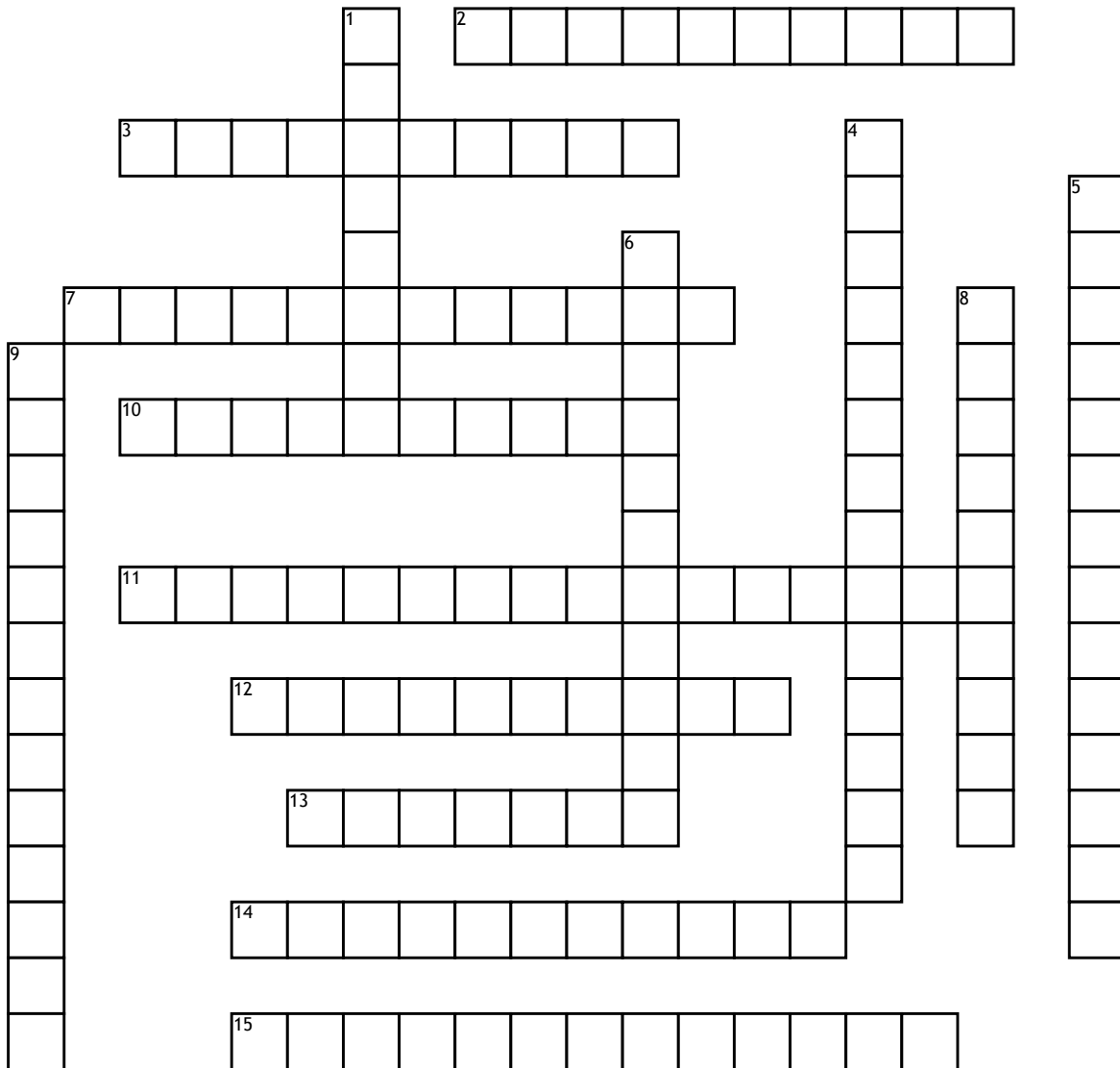


MANAGEMENT



Across

- 2. pertains to the amount of resources- raw material, money, and people- used to produce a desired volume of output
- 3. vertical difference; one who is at the apex of the organizational hierarchy and it responsible for the entire organization
- 7. a social entity that is goal directed and deliberately structured
- 10. the attainment of organizational goals in an effective and efficient manner through planning, organizing, leading, and controlling organizational resources

- 11. the cognitive ability to see the organization as a whole and the relationship among its parts
- 12. assign responsibility for task accomplishment
- 13. use influence to motivate employees
- 14. the organization's ability to attain its goals by using resources in an efficient and effective manner
- 15. vertical difference; work at the middle level of the organization and are responsible for major divisions or departments

Down

- 1. setting goals and ways to attain them

- 4. the understanding of and proficiency in the performance of a specific task
- 5. a manager who is responsible for a temporary project that involves people from various functions and levels of organization
- 6. monitor activities and make corrections
- 8. manager's ability to work with and through other people and to work effectively as part of a group
- 9. refers to the degree to which the organization achieves a stated goal