

Name: _____

Date: _____

Local and Hidden Job Market

U I H Z N S X M H Y E D F X A Y U F U P P K K I
Q P V A H C I S P L F A W C B P G G F W S K S H
G U C O L D C A L L S T E J D D M D F G R G C X
Y Y T Q R V P E I G R U G O N V K U K T R X F J
T E A C H E R S I W Q H Z B P T Q G H L W A U S
T G T K B B U G I H S O A F W O O C K Y J F F Q
Q U C X F X U B M S J Y N A R C Q U L K M Z W U
C Y U S D S C L J L J O B I E K C R G E B L E Z
N N F E H D L G T H A A O R O D B Y J E Y J Q L
A E D K Y M K J T T I B Z S H H X K T Z D K U Q
Z T A Q H Q K A C W O R D O F M O U T H R U J U
E W K B S K I L L S R S B R U D Q R Y K N J T P
W O X C I O Z I K D K U J C L A S S M A T E S Z
R R N N R F Y Q L S L D J J H Z C M N T E J W X
F K N E M W I H C H O R M D O B R F I O A N C A
S W G W P B K C O M M U N I T Y D S B X W X R W
A E Z S Q P Y K Q Z F P L E T B C Y Q M I M E D
P W F P V Y A P R K R V S N F S R E S U M E I Z
E V F A C O Z P A A I F S A H D H I F H W S X W
P Z G P P U Q G X X E R Q X S D K K G Q C Z Y R
N M G E P O O N L I N E C I R Q M Z E V G V X K
M N X R V B R R D R D Q C T N C I N W H F F E Q
F A M I L Y C I T K S A B F H Z Y W O S F V R L
G Q N T F N W F P N V J R X H D B V R O Y Q Z S

Word of mouth
Community
Teachers
Family
Resume

Classmates
Job Fairs
Friends
Skills
Job

Cold Calls
Newspaper
Network
Online