

Name: _____

Date: _____

Lead and Manage

D V D K L A I S S E Z F A I R E C R N U X S M M
 M N O I T A C I N U M M O C V B A G Q B W N E P
 D Q X H R H Q T R A N S A C T I O N A L Q S G O
 B E L O N G I N G P D S S B H C T I L L I K M V
 I P X P P L K T Z Q D Y E N O M O T R H S A Y X
 T U O H H K T N C C Z N Z O B B R B T T N W U G
 E V E I T Q C O E I M A L A S O L A E A R Q L E
 V F F S U Z N V A H L M V K J A P G G T X K X L
 I M W E P U O A E Z Z F P R N M R E E M X O C H
 T P O L D A C P I F S I N O E A R A V B R O W P
 A H C F F D S Q L R S O I O T K M K X F R A U S
 P Y I A G H X M S W A T D A C A P R A I S E E V
 I S T C M Q E Y O P A T P D A N U M E P C B X U
 C I A T H U E L R U N I I O G K R F P U Q A A G
 I O M U A G S G T Q G R L R S P R E H L E M M M
 T L S A Z A Y I C P G O E H O I E O W U W S P O
 R O I L M C S N O I S R E O C H T E W A J K L T
 A G R I A L D U F E X H T E E S T I A M R R E I
 P I A Z F V I B E V S M C J S R B U V I A D V V
 P C H A A Q P W H A L O V E T E V N A E N E Y A
 P A C T A R K L F B B M X O E D W N H G Q A T T
 K L J I Q Z K E E X W Z W C E A D H I P N K Z I
 Z I M O L L T S Z D A D N Q M E R G E T R P G O
 H I C N K Y E Y R E S P E C T L I W C Y D X E N

selfactualization	Physiological	communication	transactional	Participative
authoritarian	Laissezfaire	situational	Charismatic	motivation
leadership	belonging	Empathise	positive	coersion
teamwork	Conflict	Maslows	targets	manager
Respect	Example	praise	reward	esteem
safety	money	team	love	kpi