

Name: \_\_\_\_\_

Date: \_\_\_\_\_

# Franchising!

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|---|---------------|
| 1. Perhaps the best known franchise in the world  | A. Supplies   |
| 2. The name given to the regular payments which must be paid to the business that sells the franchise | B. Training   |
| 3. The name given to the business that buys a franchise   | C. Franchisor |
| 4. These have to be purchased via the business that sells the franchise                               | D. Royalties  |
| 5. This should be provided by the business selling the franchise                                      | E. Profit     |
| 6. Buying a franchise means you are running your own business but you don't make all of these         | F. McDonalds  |
| 7. The name given to the business that sells the franchise  | G. Franchisee |
| 8. Since the franchised business is already proven there is a greater chance of _____                 | H. Decisions  |
| 9. Buying a franchise is effectively buying the rights to trade using another businesses _____        | I. Name       |
| 10. The franchisee has to share a percentage of this with the franchisor                              | J. Success    |