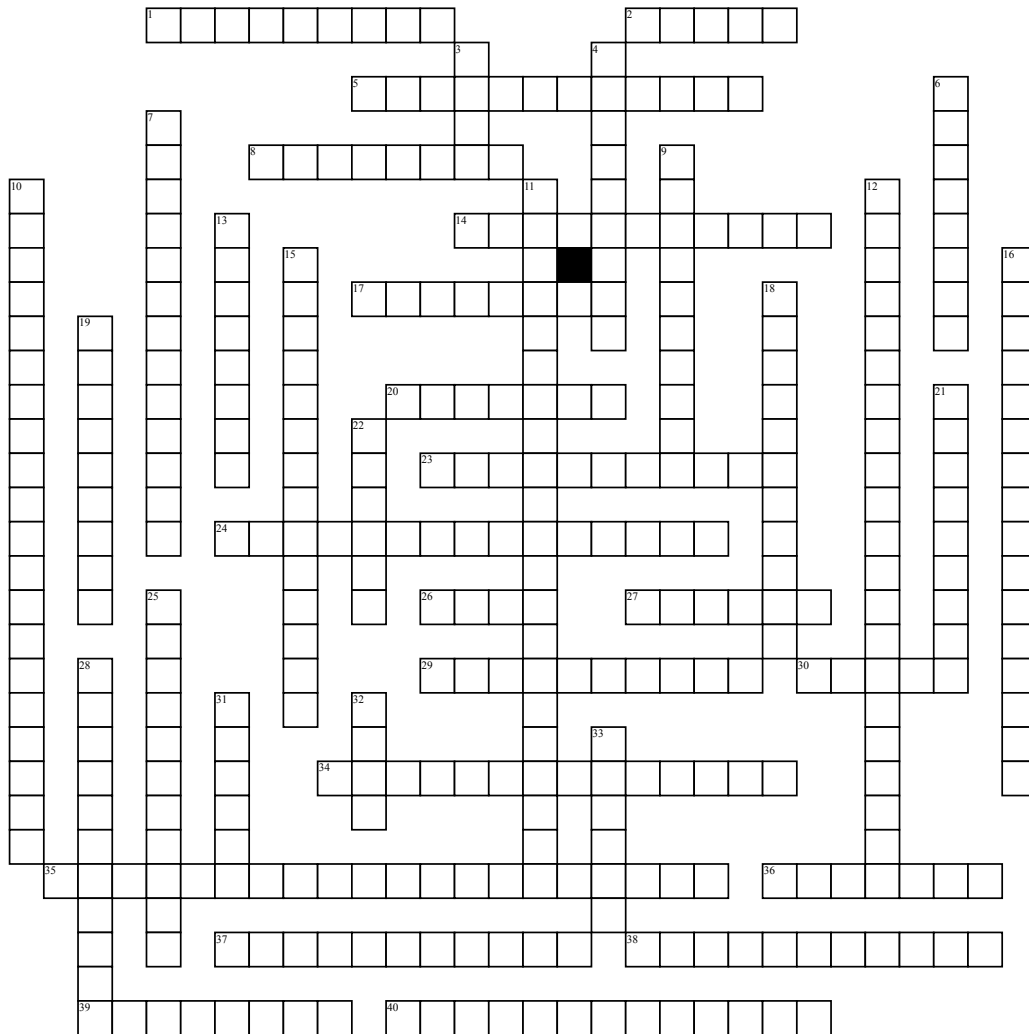


Name: _____

Date: _____

Foundations of Conflict Management Crossword Puzzle



Across

- 1. What are known as someone's face goals?
- 2. Knowledge of how to manage conflict and the ability to solve problems is the source of what?
- 5. Who the parties are to each other?
- 8. What are not facts but rather tentative explanations for observed behaviors?
- 14. How do we weave together knowledge, feelings, intuitions, and backgrounds to make sense of the world?
- 17. What is the rational weighing of facts and evidence using the rules of logic?
- 20. What theory includes all of our relationships and interactions?
- 23. What are goals that relate to tangible resources?
- 24. What could be understood as the level to which people need each other to attain their goals?
- 26. What is a desired condition?
- 27. What is interpersonal conflict that does not exist yet?
- 29. What is the dictionary definition known as?
- 30. The actions that people take to reach their ___ can be well-chosen and effective or ill-advised and ineffective
- 34. What learning theory posits that attitudes and behaviors are developed by observing others?

- 35. What theory posits that attitudes and behaviors are developed by observing others?
 - 36. What is learned behavior?
 - 37. What is relatively stable set of perceptions of oneself?
 - 38. What theory helps explain how people attempt to make sense of the world?
 - 39. What theory is built on the metaphor of an economic marketplace?
 - 40. What conflict focuses on the underlying needs rather than surface demands?
- Down**
- 3. What concept is tied to self-concept?
 - 4. What are underlying needs of each parties known as?
 - 6. What type of attribution behavior that arises from the other person's personality?
 - 7. What are internal conversations known as?
 - 9. What is known as the event that precipitates a conflict and usually is directly related to the topic?
 - 10. What theory originated in the 1950's that proposed people evaluate costs and rewards of a relationship by the amount of effort required?
 - 11. What is a struggle between a small amount of interdependent people called?

- 12. What includes any communication intended to move two people's views of a situation closer together.
- 13. What attributions are assumed behavior that is caused by a situation outside the individual's control?
- 15. What theory states that people create meaning through a series of personal constructs?
- 16. What is assigning internal or external causation without a factual base called?
- 18. What is the moment to which one responds that can change the whole direction of a relationship?
- 19. What views were proposed that every two-person conversation there are six views?
- 21. What are on surface demands known as?
- 22. What are the resources that are perceived to be in limited supply known as?
- 25. What is it called when we assign internal attributions to our successes?
- 28. The goals are more or less positive or more or less negatively related are known as what?
- 31. What type of gain are encompassed when the goals of all parties have been met?
- 32. As individuals ___ and change, face transformation may become desirable?
- 33. What are deep-seated beliefs about right and wrong?

Word Bank

Relationship	Mixed Motive	Mutual	goals	social learning	Flashpoint
Latent	Internal	Intrapersonal	Denotative	Expectation Management	Social Learning Theory
nurture	Attribution error	Theories	Interests	Barnlunds	Constructivism
Argument	Interpersonal conflict	Substantive	power	Interdependence	Self-concept
Interest-based	External	Face	Attribution	Goal	Choice Point
Self-image	Sense-making	scarce	grow	Systems	Social Exchange Theory
positions	Self-serving	Values	exchange		