

Name: _____

Date: _____

Estimating and Tendering

T S O C L A N I G R A M I X F A E M N M C K G E
P H N N X L B A L F B M F N N E E S E R O F N U
O E B Z D H U Y N Z N Y R U P I P T B L X O D M
S D B E K G A T I F O R P B K C W F M A K R M U
T P I K S T R E G W R D E P R E S S I O N U K E
Z I V B I T S D O L M L H S I Q H A Q G S K Y L
K Y Y S R S P O R J A V L R U R D G E L M S C A
N S E E S O J R C G L A Q A O Y B R A L F T N C
U T I I R C H O A E R U C B N A H N Y X L N E S
F S O R O D L I L C S O D C Y M O L M P T E G F
M O N A T E E O M T T A S I U I N K S S F M N O
U C M N C X J I O D S I B S S O E B O K L U I S
S E A I A I G R O E P V C I P T U C P V U C T E
L L S M R F M R B I F W V E Q R L R P I C O N I
A B G I T X D V H C U O K Y G A O S G R T D O M
N A H L N N C U M P R H J F T K B F Y W U R C O
O I V E O Y E D V P V C V O L Z S Z I U A E X N
I R L R C W S W D S A U T X U S S I D T T D K O
S A P P R O V E D D O C U M E N T S T P I N A C
I V W S O L N D O V E R H E A D S T N N O E Y E
V K L W W I K T I F O R P T E N E Z H S N T P O
O Q M B F A K U M G R E C E S S I O N L S N T E
R S P E G O S C M T S O C Y T I N U T R O P P O
P K D U D I S E C O N O M I E S O F S C A L E O

Defined provisional sum
Contractor's Risk
Best Practice
Fluctuations
Depression
Base Cost
Profit
CDM

Diseconomies of scale
Tender Documents
Marginal Cost
Gross Profit
Unforeseen
Recession
Boom
TPI

Approved Documents
Opportunity Cost
Variable Cost
Contingency
Fixed Cost
Overheads
BCIS

Economies of Scale
Provisional sum
Preliminaries
Net profit
Total Cost
Abnormal
Risk