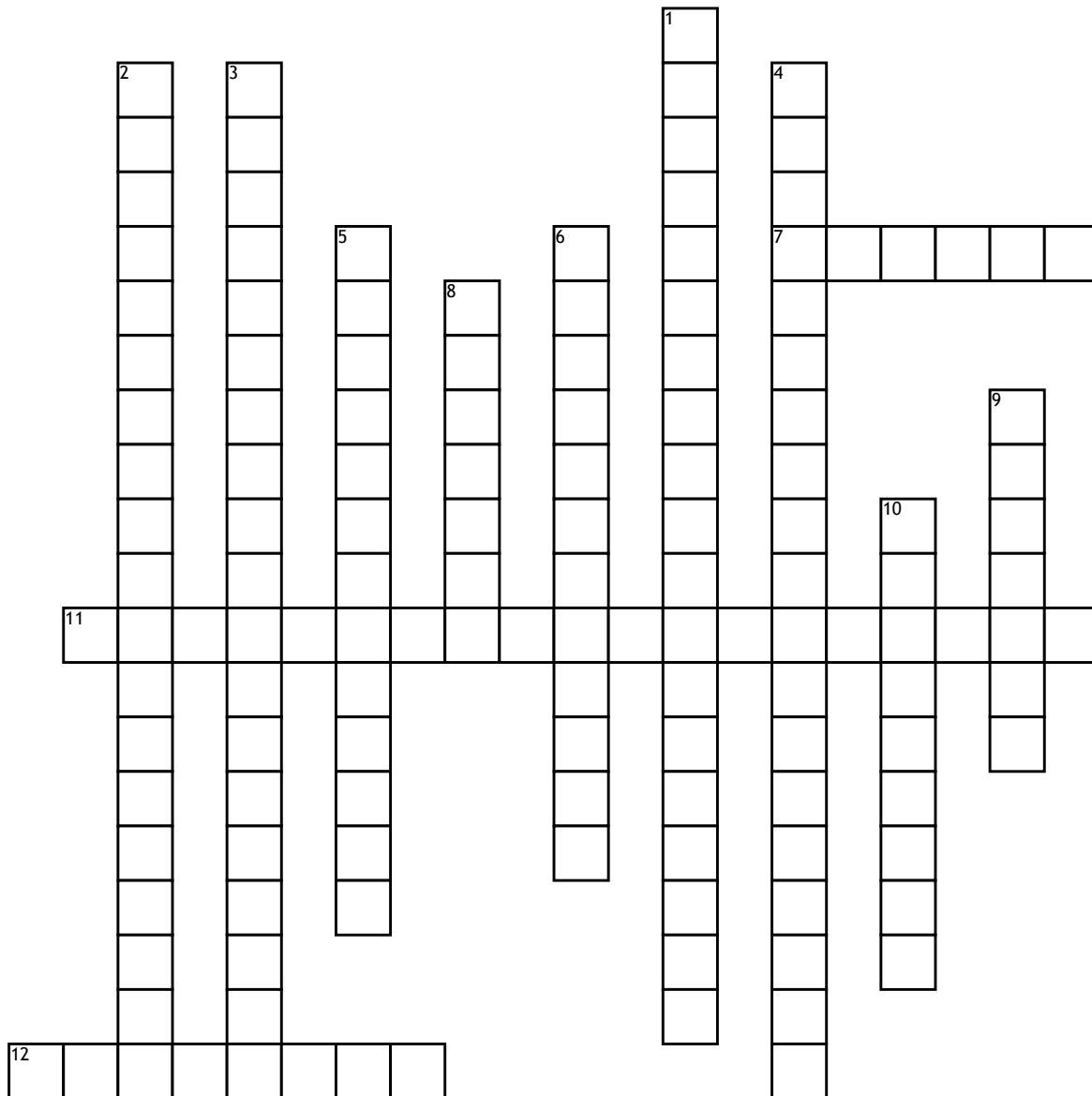


Effective Motivation



Across

7. Something that is given in recognition of someone's service, effort, or achievement

11. Requires some form of a reward and specifically have a positive effect on behavior

12. Any environmental stimuli that, when presented decreases the future probability of the undesired behavior

Down

1. Only some rewards function as?

2. Comes from the outside of an individual

3. An irritating environmental stimulus when removed, stopped, or avoided increases the chances the same behavior

4. Motivation that is driven by an interest. Exists within the individual.

5. Know which employees are motivated _____ and have high intrinsic motivation

6. Always follows behavior and increases or decreases the persistence of behavior

8. Create a _____ of respect, recognition, trust and autonomy

9. All positive reinforcers are?

10. _____ will always be present before a behavior and it will either attract or repel the initiation of behavior.