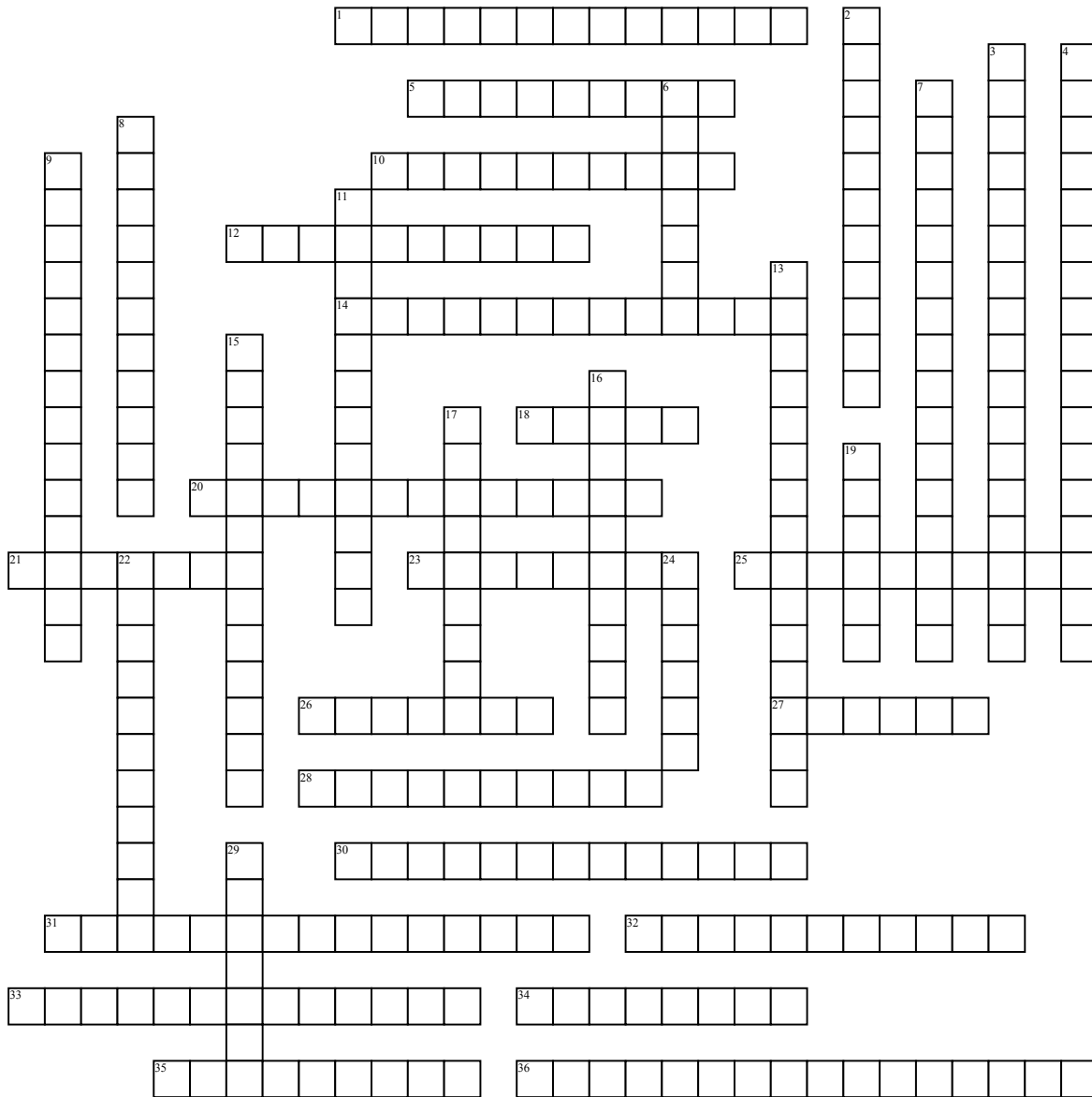


# Conflict Week #2



**Across**

- 1. theory that is an internal struggle
- 5. remove from controversy
- 10. event that precipitates a conflict
- 12. mathematical way to calculate projected gains and losses
- 14. submission
- 18. every individual has \_\_\_\_\_
- 20. communication is a complex process that occurs simultaneously and continuously
- 21. learned behavior
- 23. rationally weighing facts and evidence
- 25. dictionary definition
- 26. finite amount of something and once taken the percentage available is taken away
- 27. behavior determined by biology
- 28. two choices of equal negative value \_\_\_\_\_ - \_\_\_\_\_ conflict

- 30. opposing negative and positive values \_\_\_\_\_ - \_\_\_\_\_ conflict

- 31. miscommunication or inaccurate perceptions
- 32. weaving together knowledge
- 33. completely internal conflict with one's goals
- 34. interpersonal conflict is a \_\_\_\_\_

- 35. surface demands
- 36. attacking others and their positions

**Down**

- 2. goals of all parties can be met if creative strategies are used
- 3. begrudging compliance, plans to get even
- 4. communication as if it were a machine with discrete parts
- 6. goals that include tangible resources

- 7. two choices of equal positive value \_\_\_\_\_ - \_\_\_\_\_ conflict

- 8. personal association
- 9. interest-based conflict managers are adept at
- 11. who the parties want to be to each other
- 13. how we need each other to obtain goals
- 15. conflict that is both internal and external
- 16. conflict \_\_\_\_\_ creates opportunity
- 17. underlying needs
- 19. tentative explanation for observed behavior
- 22. competitors are masters at
- 24. what the conversation was about
- 29. goals that include how a person wishes events to unfold