

Name: _____

Date: _____

Business Development

J T R A N A L Y Z E X C R P P D K L E A D S R J
 Z I L Q H C U M M N P I N N O V A T I O N K E F
 C O M P E T I T I V E A C C O U N T S H T S L A
 U J X C T N A A P D K H L T F O P V C Y N E A N
 T S B O R P E H T G C C G E O M B J N M D D T E
 I T U N M O G B N G S Y O R I V P K K Y C P I G
 B R S T E C P C R M K R P R M F U O A L O P O O
 U A I A O A B N E A X H P I A E B O B P L A N T
 S T N C W E A T F I V N O T R P R U N F L R S I
 I E E T Z W D O E M W V R O K R C O Y R A T H A
 N G S S Y W V J R Y D Y T R E O U Q A G B N I T
 E Y S U B M O G R Z T N U Y T S S K R M O E P I
 S G D Y Z P C O A E E S N M I P T C W U R R S O
 S J E K F V A A L N A K I V N E O O C U A S E N
 P G V C Y V T L A G M N T S G C M M V A T H U Y
 L R E N Q W E S D A W V Y I Z T E M K B I I I K
 A O L J O A K R R G O W A O B S R U G T O P B H
 N W O U L I X H W E R M B U O L S N M E N X R R
 S T P Y Z W S Y L M K E S O W I E I J Q P W A F
 D H M E S Z V X X E D M D K O M R T Z F T R N C
 X L E P H Z J W Q N G U R H O G V Y C Q O Z D Q
 I J N N M V W E P T O C N Z L J I K Y H N E I G
 L D T S A L E S T B Z J W T Q G C P X X J W N S
 C O M M U N I C A T I O N X R M E K F Z G A G I

Business Development
 Collaboration
 Negotiation
 Territory
 Teamwork
 Branding
 Growth

Customer Service
 Communication
 Partnership
 Prospects
 Advocate
 Contacts
 Leads

Relationships
 Competitive
 Innovation
 Community
 Accounts
 Referral
 Goals

Business Plan
 Opportunity
 Engagement
 Marketing
 Strategy
 Analyze
 Sales