

Name: _____

Date: _____

BUSINESS EXPANSION

B M T C D F C A C Q U I S I T I O N V W L T R M
X L X E T G M T J N U L Q D B K D H F U A R H R
L R E V O E K A T D A M O V E C E K K O N V I C
E T O T Q U A O W T C W B Q M T J Y L S R A P V
C N R N O I T A N I D R O O C Z K L L R E U M F
O S O G U M Z M L F B D D E S K Q T Q L T Q K L
N T A I I P E B M D E A K Q Y D U K S R X A S Z
O I F N T R R Q I L N X P N D X Q L Y G E I Y E
M M Q P G C F L O W P R O D U C T I O N I X O S
I G M E S H U K G L P W N M R O E U F H H H M D
E V R J F Y M D T Q N P O H S B F S S T Z H B Y
S W F D M A X B O V N O I T C U D O R P S S A M
O X W W U O N C D R Z C T A H L N N L D R G J A
F Z W K W B E J E L P F A Z W T K V V P L N H F
S D E C Y F P F H I A F C S X W U X Q R D I F R
C K O N I S P C P F T J I F X H V O E N L Y H E
A Z Y P L N E K A J Y M N Q M E T W D L M U R S
L K O D J A A V U E Q U U N G W B W P U U B J O
E Z W G C G N G W C W M M J K S L Y O L G K I E
B N W A U O N R R R I H M A B Z I R T R B L X A
X Y T N M H D B E O R G O X G B K L Q G G U E M
T V B N R H C A O T B U C H H Q N I P F X B F V
C Q H T W O R G C I N A G R O N I W S B A U A A
D I M F F P T H N D K I H T U Y G Y H V J Z M S

ECONOMIES OF SCALE
FLOW PRODUCTION
BULK-BUYING
EXTERNAL
ORGANIC

INORGANIC GROWTH
COMMUNICATION
ACQUISITION
INTERNAL
GROWTH

MASS PRODUCTION
CO-ORDINATION
PRODUCTION
TAKEOVER
MERGER