

Name: _____

Date: _____

Attitudes and Social Influences

X H I G N L W E I D E N T I F I C A T I O N T U
I Q E D M T J P Y Q J F P R E J U D I C E Z S I
B X D I W X D I L Q E I H D Z S E M I R T S C O
Z C T M X N M B V C D W S J O P Z S A E D O U S
T O B C X A R U Z X U I N G N X E U I N M S L Q
C G S B E Y D U M N T H S J L L M J Q P L E N D
E N B X E F H X L G I G O B F O T I L I E X H T
F I R T C D F U P Q T N N J N K K I V P P W F Y
F T L R W G Y E G T T S U X Y X A T E K H Y S F
E I S O K Y N Z N U A S M G W N E R X U I W J R
G V O U W Y I I B O T Q V D C C E V L L N G N D
N E K D R A I I H I I Z V E I F N C D X T G W K
A D X Z C N E T F S J T U E F X A T A E E J R Q
R I C Z A M C I E W A H A E K T U W T I R Z F S
E S J R N M C W V E C W C L V V F P E M N B Q E
M S I O K A K X Z R A T N H U V N E I P A O N L
O O B P T A S R U V B G S I C C S X V I L N E F
O N P I V F T T U I G P X X A B O I I L I I B C
B A O T J D C G Y W Q B S H J R J N R Z Z E H O
F N G I X V F K D R E V T W D C B X I V A I U N
A C N V P D L H D I E X H O J C H B Q J T L F C
H E I I X N V W G S V L G P U N N M T X I P H E
E R M J U N T W Q C G V M C U B S J K O O N O P
J J M B W T N X Y E L N H B E E O Z I Q N T F T

cognitive dissonance

self-justification

inoculation effect

boomerang effect

internalization

sleeper effect

identification

brainwashing

self-concept

compliance

prejudice

attitude